



Manufacturer Membership

JOIN HDA AND STRENGTHEN YOUR ALLIANCES, SUPPORT INDUSTRY ADVOCACY AND MAKE CONNECTIONS WITH THE LEADERS IN THE HEALTHCARE INDUSTRY.

HDA manufacturer member companies include any individual or business entity engaged in developing, manufacturing or labeling healthcare products. This type of membership is designed for companies seeking to build close business relationships with wholesale distributors and share their expertise with the industry.

Manufacturer member benefits include:

- Healthcare supply chain advocacy resources, including comprehensive state and federal monitoring;
- Eligibility to participate and network one on one with manufacturer executives at HDA's member-exclusive Business and Leadership Conference;
- Opportunities to host and sponsor HDA [Board of Directors](#) events;
- Access to participate on HDA committees, task forces and working groups with peers and trading partners;
- Listing in and access to the HDA online membership directory;
- Discounted rates on HDA publications and educational seminars and conferences;
- Electronic mailings such as the *HDA Weekly Digest* to keep you informed of new programs, industry issues and trends and other government activities;
- Participation in the Convene professional development program, which includes mentoring opportunities, the Emerging Leaders program, industry-wide employee resource groups and the Karen J. Ribler Scholarship program;
- Special pricing on job postings to the HDA Career Center;
- Access to the Pharmaceutical Cargo Security Coalition's advanced supply chain security intelligence as well as vital industry and government contacts, and supply chain security assessments;
- Industry recognition and award opportunities for collaboration, leadership and lifetime achievement; Access to the *HDA Factbook*, an annual reference tool presenting performance metrics and trends in the pharmaceutical distribution industry; and,
- Complimentary copies of key HDA documents and reports addressing such issues as product returns and recalls, bar coding, EDI and more.

Take advantage of the tools and strategies offered through HDA to:

- Generate new ideas to optimize efficiencies in the healthcare supply chain;
- Make connections and achieve unprecedented success;
- Learn business process advancements that will deliver ROI; and,
- Create new business innovation, integration and efficiency strategies.

Questions? Contact Lisa Kanfer, VP, Membership and Development, at (202) 964-6066 or likanfer@hda.org.

Through leadership on public policy and industry best practices, HDA and its members focus on providing value, removing costs and developing innovative solutions to ensure health is delivered safely, effectively and efficiently.